

8th National Workshop

Strategic Commercial Contracts

• Drafting • Negotiation • Enforcement

Wednesday, 24 May 2023 | 10:00 AM – 4:00 PM | New Delhi, India

ABOUT NATIONAL WORKSHOP

India's fundamentally strong business environment is backed up by abundant natural resources, growing highly skilled manpower, strong accounting, legal and regulatory system, increasing transparency & governance and most importantly the independent judiciary. However, it is pertinent that numbers of dispute cases have increased multi-fold and parties should be cognizant of the time required to resolve commercial disputes in the country to promote the ease of doing business. Moreover, emphasis should be on bringing the measures to effectively adopt and promote Online Dispute Resolution (ODR) processes across industries and regions in the country. It has become requisite that contracts must be consistent with business requirements because all business transactions are regulated by contracts and agreements. India has been placed at 163rd as of 2020 in the World Bank's indicator for enforcing contracts since on an average it takes about four years to resolve a commercial dispute in India. In addition, parties in litigation spend 31% of the amount in dispute merely to assure that a judgement is delivered.

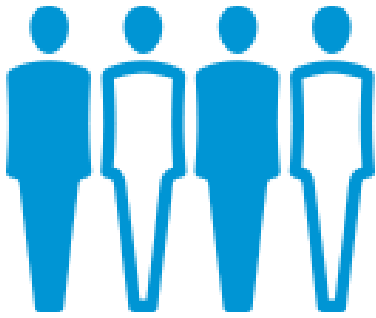
The protection of organisations' financial resources, reputation and interest against potential legal risks and liabilities out of force majeure or otherwise depends on exposure, ability to assess risks, and foremost vitally the strategic techniques which are followed at the stage of drafting of contracts. Considering immense relevance of the theme, ASSOCHAM's National Council for Legal Affairs and Regulatory Reforms is hosting 8th National Workshop on **"Strategic Commercial Contracts - Drafting, Negotiation, Enforcement"** on Wednesday, 24 May 2023 in New Delhi.

The professionals in corporate legal practice, associated in-house and consulting teams will have an exclusive opportunity to get insights on amendments in legal provisions, liability clauses as well as emerging trends in strategic approaches to commercial contracts from the doyens of the sector.

KEY DISCUSSION AREAS


- Recent Trends & Developments in Commercial contracts
- Commercial Contracts Structure
- Strategic Negotiation of Commercial Contracts
- Drafting Commercial Contracts
- Dispute Resolution Clauses & Mechanism
- Modification, Breach & Termination of Contracts
- Drafting of International Contracts
- Online Dispute Resolution – Impact Assessment and Way Forward

PARTICIPANT'S PROFILE



- Corporate Counsels
- Contract Engineers
- Quantity Surveyors
- Tenders Managers/ Holders
- Law Officers/ Managers of Bank, FI's & other Public Sector Undertakings
- Head of Legal Departments
- Finance managers and business analysts
- Internal Auditor
- Contract Managers of Legal Services
- Corporate/Commercial Lawyers
- Paralegals
- Solicitors
- Trainee Solicitors/ Students of Law
- Business Development Managers
- Officers from Procurement and Purchase Department

REGISTRATION FEE

Participation for 	In-person in New Delhi	Virtual
Fee (Per Participant)	₹ 5,000.00 + GST (18%)	₹ 2,500.00 + GST (18%)
Inclusion	<ul style="list-style-type: none">- Lunch & Refreshments- Certificate of Participation	<ul style="list-style-type: none">- Certificate of Participation

HOW TO REGISTER?

Register Now 



<https://forms.office.com/r/TggcYG4fE8>

HOW TO REGISTER:

- Click on the Link or scan the QR Code.
- Enter the required details.
- Click on "Submit".

PARTNERSHIP OPPORTUNITIES

By sponsoring or advertising in the National Workshop, your organization can have a greater brand visibility, raise company profile, and gain unparalleled access to the key decision makers in this industry. Sponsorship packages are given below:

Gold Partner – ₹ 3 Lakhs + GST

1. One Speaker Opportunity in the Inaugural Session
2. One Speaker Opportunity in the Technical Session
3. Logo on the Backdrop, campaign emailing on Members database, e-flyers and social media platforms of ASSOCHAM
4. Screening of corporate film between Sessions (3 Mins)
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10. Complimentary Invitation(s) for workshop – 10
11. Sharing of participants database

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9. Complimentary Invitation(s) for workshop – 7
10. Sharing of participants database

Lanyard / Delegate Kit Partner – ₹ 1 Lakh + GST

1. Only company & ASSOCHAM logo will be printed on the Delegate Kit
2. Logo/ Name Branding on the event Mailers
3. Logo will be on the ASSOCHAM event Webpage
4. Branding in Social Media Platform
5. Logo visibility on event Backdrop
6. Complimentary Invitation(s) for workshop – 5

Support Partner – ₹ 50K + GST

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6. Complimentary Invitation(s) for workshop – 3

FOR PARTNERSHIP, SPEAKER, AND PARTICIPATION QUERIES,
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ASSOCIATED CHAMBERS OF COMMERCE AND INDUSTRY OF INDIA

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